

19 August 2008

Bev Bradley  
Training Group International  
PO Box 2201  
HAWTHORN VIC 3122

Dear Bev,

Thank you for running the "Perceptive Business Interviewing" course recently for the ThreeSixty Research Team.

A key aspect of the role of our Investment Analysts is analysing investment opportunities, so interpretation of information is the foundation for this. This course educated us on the valuable insights which can be gained from successful interviewing and has significantly increased our skill base.

In a world where there is no shortage of written information, conducting face-to-face discussions with the aim of obtaining relevant information has never been more important. As a result of participating in the course, our Investment Analysts feel they have an edge in preparing for and conducting interviews and ensuring maximum value is extracted from the interview environment.

The course also reminded us that these skills are necessary for anyone who deals with people in their role - not just people who conduct interviews as a formal part of their role. Learnings from the course can also be applied to day to day interactions in the workplace.

Thank you also for making the day fun - your facilitation style was fantastic !

Regards

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